



GOVERNMENT CONTRACTS

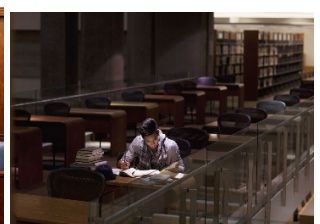
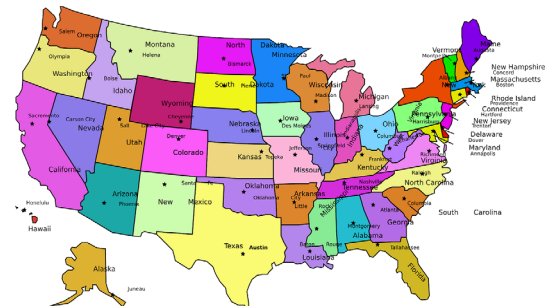


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INTRODUCTION

Agati Furniture is synonymous with words such as exceptional, durable, timeless. As a dedicated wood furniture manufacturer, Agati's commitment extends well beyond its competitors. This commitment has earned Agati its reputation as a consistent provider of high quality products. An extensive range of standard furniture collections includes, but is not limited to, chairs, lounge seating, tables, carrels, end panels, top caps, desks and accessories.

Agati launched its library division in the 80's and has since solidified its foothold in the market thanks to recommendations from librarians and architects across the country. We attribute our strong relationships to a willingness to listen, individualized attention, and a thorough understanding of the unique requirements and budgetary concerns associated with furniture needs. All furniture is made specifically for each project in order to meet the intent of the designer and the client's needs.

An in-house Design and Engineering department offers the client and project design team the ability to select an Agati furniture collection and modify that design to meet a building's unique characteristics. Offering a complete design and engineering package, Agati takes a project from the drawing board to delivery. Throughout each phase – interior design, engineering and installation – we act as a resource to both the client and the interior designer, thus ensuring the client receives the greatest long-term return on investment.

All Agati collections are original designs and are constructed to endure heavy use. We have furniture in public library locations that are beautiful after twenty five years. Table bases are constructed with side aprons and leg stretchers, and are mounted to the bottom face of the table tops with steel plates. This structure provides a foundation for a solid, long lasting work surface. The time, effort, and care expended in the manufacturing of these products ensure many years of safe use.

As building projects evolve, Agati strives to keep up with developing technology. Power and data wire management issues are addressed before undertaking the designs for the project's furnishings. And while Agati's facilities are equipped with the most modern equipment and technology, we still specialize in traditional spindle carving and profile shapers. Engineering and craftsmanship are of the highest quality and woodworking standards. Along with numerous collections, vast custom capabilities make Agati an unrestricted manufacturer of quality wood furnishings. Ultimately, Agati furniture is built to stand the test of time. We believe in extraordinary architecture and remarkable furniture, and we look forward to enhancing your environment for years to come. Thank you for your interest in Agati.



Celebrated for its design. Chosen for its quality.

AGATI
FURNITURE

Public Spaces



Gee Modular Collection



Gee Modular Collection





Atlanta Technical College
Library and Testing Center
with Elements Desking

why AGATI?

AGATI knows design.

AGATI Furniture is synonymous with timeless designs and exceptionally crafted pieces. Clients and designers everywhere use the AGATI team as a trusted resource. But it is Agati the person that makes his company renowned. Lead by Joe Agati's vision and talent, the AGATI approach is to provide individualized attention and tailored solutions to meet the needs of our clients.

AGATI's ability to provide classic, yet functional designs transcends all markets. Known for its work in the institutional market, AGATI builds furniture to withstand the rigors of daily use. Institutional environments see a revolving door of users on a daily basis, and furniture must be able to stand the test of time. AGATI also understands that every project has its budget. Modifying standard collections is one way AGATI works to keep costs down. Being able to enhance an already standard collection allows AGATI to work within budget constraints, while still supplying our clients with custom capabilities.

Ultimately, AGATI's mission is to be a high quality furniture resource to architects, designers and clients through design, engineering, and project management expertise. Each design is carefully considered for structure, strength, and durability. These elements are critical to a long product lifecycle and reduced landfill waste. Our sustainable products result from using renewable American hardwoods and other natural materials to meet the goals of green architecture.



Lobby & Lounge



Gee Modular Collection



Armstrong Atlantic University
with Hampton Banquettes

quality comfort

Superior American craftsmanship.

All AGATI Collections are original designs and are constructed to endure heavy use. AGATI manufactures its chairs using the mortise and tenon method, not the more common dowel method. Each right angled joint is secured with a hardwood pin, making the strongest joint possible. AGATI chairs also feature one-piece, solid lumber back leg posts for superior stability and strength. Engineered with lumbar supports and shaped into the back splats, AGATI chairs are designed for patron comfort – not for easy manufacturing. Chairs can be modified to compliment their surrounding interiors, enhancing any environment.

Table bases are constructed with side aprons and leg stretchers, and are mounted to the bottom face of the table tops with steel plates. This structure provides a foundation for a solid, long lasting work surface. The time, effort, and care expended in the manufacturing of these products ensure many years of safe use.





Atlanta Technical College
with Elements Desking

Library

AGATI knows libraries. AGATI launched its library division in the 1980's and quickly grew to become a benchmark within the industry by offering personalized service and acting as a resource to librarians, architects and designers across the country. Known for its innovative designs, durable construction and exceptional customer service, the AGATI name has become synonymous with words like classic, quality and value.



Augustana College with
Brown and Curtis collections

versatile collections

AGATI Collections

AGATI designs are characterized by a blend of aesthetics and engineering to create exceptional and enduring furniture. Collection styles range from traditional to contemporary and feature tables, carrels, service desks, bookcases, and seating options. AGATI Collections are designed to complement and work with other AGATI pieces.

Whether new construction, renovation or simply adding a few pieces, AGATI Collections create a streamlined and cohesive environment. AGATI works diligently with every client to create classic, and functional furniture solutions specific to each project's needs.



Brown Collection





College & University



Gee Modular



Power Bar



educational edge





Georgetown Law Library
with Ella seating

Law Library

AGATI Furniture has a special relationship with law libraries. AGATI's well-constructed pieces, coupled with timeless designs, suit a law library's need for longevity. Furniture is made specifically for each project in order to meet the client's needs. AGATI understands the value of being a resource to both the client and the designer and makes every effort to ensure complete satisfaction.



Ella Armchair



University of California
Berkeley with Boalt Collection

timeless design



Marquette University Law
School with Custom Tables



New York University with
Roland Tables and Carrels

Custom



New York University with
Roland Tables and Carrels



Marquette University Law
School with
Hampton Banquettes

solid solutions

Did you say Custom?

An in-house Design and Engineering department offers the client and project design team the ability to select an AGATI furniture collection and modify that design to meet a building's unique characteristics. Offering a complete design and engineering package, AGATI takes a project from the drawing board to delivery. Throughout each phase - interior design, engineering and installation - we act as a resource to both the client and the interior designer, thus ensuring the client receives the greatest long-term return on investment.

AGATI's engineering and craftsmanship are of the highest quality. Along with standard collections, vast custom capabilities make AGATI an unrestricted manufacturer of quality wood furnishings.

Ultimately, AGATI furniture is built to stand the test of time. We believe in extraordinary architecture and remarkable furniture, and look forward to enhancing your environment for years to come.



Marquette University Law
School with Custom Tables



Elements Media Station with
Hampton Banquettes and
Sensi Stools

Technology

Furniture for today's technology.

Solid solutions mean making sure the client's needs are met. In today's age, furniture that can adapt to space constraints and work flow is vital. Small spaces must often support staff trying to work together quickly and efficiently. AGATI responds to these needs with its Elements System. Available in two different sizes, Element serves as a back room desking solution one moment, a front area reception desk another or a nurse's station with standing and sitting-height worksurfaces.

AGATI also believes in keeping current with today's developing technology needs. Power and data wire management issues are addressed before undertaking the designs for the project's furnishings. And while AGATI'S facilities are equipped with the most modern equipment and technology, we still specialize in traditional spindle carving and profile shapers.



Elements Media
with T1 Visions Touchscreen
Rio Conference Chair



Elements Workstation
Jet Chairs

innovative options



Bannockburn Center at
College Park with
Hampton Curve Banquettes



Healthcare





Gee Modular Collection

nuturing environments

Functional beauty.

AGATI's ability to provide classic, yet functional designs transcends all markets. Known for its work in the institutional market, AGATI builds furniture to withstand the rigors of daily use. Healthcare environments see a revolving door of users on a daily basis, and healthcare furniture must be able to stand the test of time.

Ultimately, AGATI's mission is to be a high quality, furniture resource to architects, designers and clients through design, engineering and project management expertise. Each design is carefully considered for structure, strength and durability making it a perfect choice for projects in healthcare markets.



Gee Pinwheel



Dining & Cafe



Antrim



Baja



Curtis



Sensi



Mesa

Agati knows seating.

AGATI has a seat for every setting, from casual cafés to hospitality and fine dining. AGATI is known for quality wood chairs but also offers contemporary seating lines, including upholstered lounge pieces, banquettes, high stools and benches.



Havana Lounge



University of Minnesota Club Rooms with Monterey seating and Disc Base tables

sensible seating



Kennesaw State University with Hampton Banquettes



R.F. Wagner High School
with Roland Tables

Children's



Roland Tables
Jet Chairs

playful learning

AGATI Children's Collections

AGATI lets its playful side shine through in its Children's Collections. Designed with AGATI's signature durability, the Children's Collections lighten and brighten spaces, allowing children to safely play and parents to relax.

The Altra Forma Collection is an array of geometrical foam shapes dipped in brilliant colors. Stack them up, fit them together, or lounge on them to read, these vibrant shapes energize environments with boundless opportunities. The Agati Friends+ Collection helps transform regular rooms into lively settings with the Agati Friends+ characters. Round out the collection, is a dual-seat, u-shaped rocker aptly named Banana Moon.

AGATI's Children's Collections open the door to refreshing new solutions giving youngsters a creative and diverse way to occupy time while breathing new life into any room! Visit agati.com to see more.



St. Cecilia's School
with Altra Forma



Loyola University Chicago
Madonna della Strada chapel
with Custom chairs

Worship



Loyola University Chicago
Madonna della Strada chapel
with Custom tables



Loyola University Chicago
Madonna della Strada chapel
with Custom chairs



Gothic Side Chair



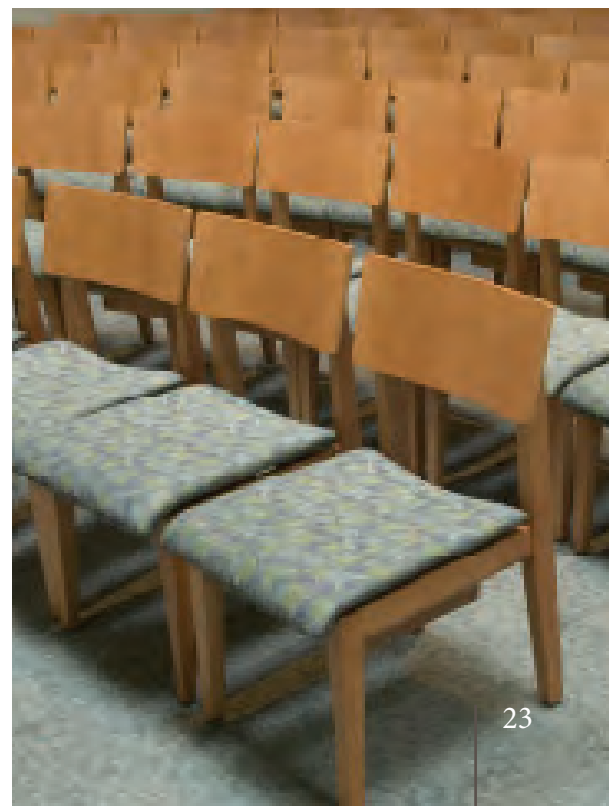
Duke University Chapel
with Gothic seating

soothing spaces

Spiritual Spaces

AGATI designs are characterized by a blend of aesthetics and engineering to create exceptional and enduring furniture. AGATI's custom capabilities provide the flexibility to accommodate various projects and budgets.

An in-house design and engineering department offers the client and project design team the ability to select an AGATI furniture collection and modify that design to meet a building's unique characteristics. Kneelers and bookracks can be adapted to many of our chairs. See your AGATI representative for more details.



Baja Chairs
with Bookrack



Hampton Banquettes with
Jet High Stools

AGATI is defined by versatility. Designs combine a unique blend of aesthetics and engineering, distinguished by their eclectic styles. Inspired by the need for furniture that is both timeless and universal, AGATI is committed to the design and engineering of each and every piece.

Furniture built to last a lifetime means investing in the future. AGATI is dedicated to implementing sound environmental practices such as utilizing domestic reforested lumber, as well as reusable packaging materials. AGATI believes in helping preserve resources at no expense to the integrity of the product or the satisfaction of the customer.

Celebrated for its design. Chosen for its quality.

AGATI

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Buy American Statement

Agati is a family-owned business and has been based in Chicago for over 30 years. In that time, we have been dedicated to developing high quality and long-lasting products for public space use. We do this through observing human behavior and coming up with innovative product solutions.

Agati takes great pride in the quality and engineering of our products. We are proud to say we have been designing, engineering, manufacturing, and assembling our product in the United States since the company was founded.

Thank you,

A handwritten signature in black ink, appearing to read "Joe S Agati".

Joe S Agati
Chief Operating Officer / Director of Design
Agati Furniture
jsagati@agati.com







NATIONAL COOPERATIVES





State Contract Information

E&I

Contract Details

Contract Title	E&I			
Contract Number	CR001388			
Contract Term	3/1/2025-2/28/2030			
Participants	See E&I Member List			
Products Offered	All Agati Products			
Price List Year	2026			
Freight Terms	FOB Destination			
		\$0-\$100K	\$100K-\$300K	\$300K+
	Dock Delivery	48%	51%	53%
	Delivered & Installed	43%	46%	49%

Contact Information

E&I Representative	Contact E&I - E&I Cooperative Services
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Contracts - E&I Cooperative Services
To Join E&I, Please Visit This Website	E&I Membership Applications - E&I Cooperative Services



State Contract Information

NPP/League of Oregon Cities

Contract Details

Contract Title	Commercial Grade Office, Lounge, & Reception Area Furniture
Contract Number	PS25380
Contract Term	7/7/2025-6/30/2030
Participants	All League of Oregon Cities, WIPHE Members, NPPGov Members
Products Offered	All Agati Furniture
Piggybacking	Can be piggybacked by state and local agencies outside of Oregon
Price List Year	2026
Freight Terms	FOB Origin
Discount Terms	Dock Delivery—48% off List
Installation	Negotiated between the dealer & end user

Contact Information

NPP Contracting Officer	Jamie Johnson-Davis, 877-329-8847 customerservice@nppgov.com
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Home - NPPGov



State Contract Information

Omnia Partners--NCPA

Contract Details

Contract Title	Privacy Pods and Furniture Booths		
Contract Number	07-67		
Contract Term	5/1/2022-4/30/2027		
Participants	See membership list		
Products Offered	All Agati Furniture		
Price List Year	2026		
Freight Terms	FOB Destination		
Discounting Terms	\$0-\$100K	\$100K-\$200K	\$200K+
	45% off list	47.5% off list	50% off list
Installation Fees	Negotiated between reseller and end user		

Reseller Information

Order Processing	Orders must be sent to an authorized reseller, or orders@agati.com .
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Contact Information

Omnia Partners	Ph: 866-875-3299 Email: info@omniapartners.com (members)
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	https://www.omniapartners.com/suppliers/agati/public-sector



State Contract Information

Purchasing Corporation of America (PCA)

Contract Details

Contract Title	Furniture, Fixtures, Equipment, and Related Items
Contract Number	PCA OD-369-22
Contract Term	9/14/2022-9/14/2027
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2025
Freight Terms	FOB Destination
Discount Terms	42% off List (Discount includes Inside Delivery)
Chair Small-Run Charge	1- 9 Chairs--\$3000 10-49 Chairs--\$2000 50-99 Chairs--\$1000 Note, if a Member orders small numbers of chairs from multiple Agati brands, there will be a small-run charge for each brand.
Furniture Storage	\$5.00 per Sq. Ft per month
Volume Discounting	\$100K-\$200K (list) receive a 1% bonus discount \$200K+ (list) receive a 2% bonus discount

Reseller Information

Order Information and Invoicing	Orders from the customer should be made out to Agati Agati will invoice the customer
Installation	Negotiated between the reseller and customer

Contact Information

PCA Consultant	Dean Zajicek, 832-585-6373
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Purchasing Cooperative of America

AGATI

PCA
Purchasing Cooperative of America

State Contract Information **Purchasing Corporation of America (PCA)**





State Contract Information

TIPS USA

Contract Details

Contract Title	TIPS Furniture, Furnishings and Services	
Contract Number	260301	
Contract Term	5/31/2026-5/30/2031	
Participants	See TIPS Member List	
Products Offered	All Agati Products	
Price List Year	2026	
Freight Terms	FOB Destination	
PO Submission	Email the reseller quote and PO to tipspo@tips-usa.com	
End User Discount	Dock Delivery	48%

Contact Information

TIPS Representative	TIPS-USA (Contact Us)
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	TIPS USA
To Join TIPS, Please Visit This Website	TIPS-USA New Member





REGIONAL COOPERATIVES





State Contract Information

Connecticut Library Consortium

Contract Details

Contract Title	Library Furniture			
Contract Number	RFR F102			
Contract Term	7/1/2025-6/30/2028			
Participants	All Connecticut Library Consortium Members			
Products Offered	All Agati Furniture			
Price List Year	2026			
Freight Terms	FOB Destination			
		\$0-\$100K	\$100K-\$250K	\$250K+
	Dock Delivery	45%	48%	52%
Installation (Non-Prevailing Wage)	15% of product invoice			
Installation (Prevailing Wage)	25% of product invoice			

Contact Information

CLC Contracting Officer	Jacqueline Cashin 860-334-8777, jcashin@ctlibrarians.org
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	https://www.ctlibrarians.org/



FOUNDATION *for* CALIFORNIA
COMMUNITY COLLEGES

State Contract Information

FCCC 00007787, Facilities Fixtures & Furnishings

Contract Details

Contract Title	Furniture																
Contract Number	00007787																
LACCD Contract Number	40610																
Contract Term	8/1/2023-7/31/2027 (6 one-year extensions possible)																
Products Offered	All Agati Furniture																
Price List Year	2025																
Freight Terms	FOB Destination																
	<table><tr><th>Group 1</th><th>\$0-\$25K</th><th>\$25K-\$300K</th><th>\$300K+</th></tr><tr><td>Dock Delivery</td><td>45%</td><td>47.5%</td><td>50%</td></tr></table>	Group 1	\$0-\$25K	\$25K-\$300K	\$300K+	Dock Delivery	45%	47.5%	50%								
	Group 1	\$0-\$25K	\$25K-\$300K	\$300K+													
	Dock Delivery	45%	47.5%	50%													
	<table><tr><th>Group 2</th><th>\$0-\$25K</th><th>\$25K-\$300K</th><th>\$300K+</th></tr><tr><td>Dock Delivery</td><td>45%</td><td>47.5%</td><td>50%</td></tr><tr><td>Inside Delivery</td><td>40%</td><td>45.0%</td><td>47.5%</td></tr><tr><td>Turnkey Installation*</td><td>37%</td><td>42.5%</td><td>45%</td></tr></table>	Group 2	\$0-\$25K	\$25K-\$300K	\$300K+	Dock Delivery	45%	47.5%	50%	Inside Delivery	40%	45.0%	47.5%	Turnkey Installation*	37%	42.5%	45%
	Group 2	\$0-\$25K	\$25K-\$300K	\$300K+													
	Dock Delivery	45%	47.5%	50%													
	Inside Delivery	40%	45.0%	47.5%													
	Turnkey Installation*	37%	42.5%	45%													
	Administrative Fee	2% (quarterly fee), 1% (annual educational funding fee), additional 2% quarterly fee for CSU schools															

Contact Information

FCCC Contracting Officer	Brett Chaponot 916-498-6733, www.foundationccc.org
Agati and Independent Manufacturer Representative Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	https://purchasing.collegebuys.org/

*--Turnkey Installation is another term for "Delivered & Installed"



FOUNDATION *for* CALIFORNIA
COMMUNITY COLLEGES

State Contract Information

FCCC 00007787, Facilities Fixtures & Furnishings

What We Can Charge on FCCC's New Contract

Design Services--**\$50/hr** for services rendered, if 20 hours has been completed
and Agati is NOT awarded the project

Engineering Calculations to comply w/local building codes—Must be quoted

Storage Fees--**\$7.50/sq ft per month**

Additional Equipment (lift gate, etc.)--**\$250/hr, \$1500 minimum charge**

Additional Services (“walk-up” delivery above the entry floor and no available
elevator)--**\$75/hr**

Relocation/Reconfiguration of current furniture--**\$75/hr**

*--Turnkey Installation is another term for “Delivered & Installed”



State Contract Information

Hudson Valley Schools

Contract Details

Contract Title	FURNITURE, EQUIPMENT, INSTALLATION AND DESIGN SERVICES			
Contract Number	HV-425-05172024-A			
Contract Term	2/1/2025-1/31/2028 (w/2 one-year options available)			
Participants	Hudson Valley School District, All state & local agencies within the State of Michigan			
Products Offered	All Agati Furniture			
Price List Year	2026			
Freight Terms	FOB Destination			
Discounting Terms		\$0-\$100K	\$100,001-\$200K	\$200,001+
	Dock Delivery	45%	47.5%	50%
Installation	Installation is 22% of the invoiced price of the furniture			

Contact Information

CoPro+/MAC Partner Contracting Officer	Stacey Shaw—Program Manager 989-307-1307, shaw@macservicecorp.com
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
To Join The Cooperative	https://ppim.org/copro-member-benefits/#apply



State Contract Information

Mid-Atlantic Purchasing Team (MAPT)

Contract Details

Contract Title	Furniture (Office, School, Library, -Etc.) and Equipment		
Contract Number	26MISC2		
Contract Term	1/1/2026-12/31/2035		
Participants	Anne Arundel County, Baltimore City County, Baltimore County, Carroll County, Hartford County, Howard County, Montgomery County State of Maryland		
Products Offered	All Agati Furniture		
Price List Year	2026		
Freight Terms	FOB Destination		
Discounting Terms	Inside Delivery	42% off List	
Administrative Fee	N/A		

Contact Information

MAPT Contracting Officer	Shelley Liby 410-313-6379, sjliby@howardcountymd.gov		
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com		
Contract Website	BRCPC Representatives - Baltimore Metropolitan Council		



Massachusetts Higher Education Consortium (MHEC)

Contract Details

Contract Title	Furniture			
Contract Number	MC13-C07			
Contract Term	1/1/2026-7/31/2030			
Participants	See MHEC Member List, All State of CT State & Local Agencies			
Products Offered	All Agati Furniture			
Price List Year	2025			
Freight Terms	FOB Destination			
Discounting Terms		\$0-\$100K	\$100,001-\$250K	\$250,001+
	Dock Delivered	45% off list	50% off list	52% off list
	Delivered & Installed (Prevailing Wage)	36% off list	41% off list	45% off list
	Delivered & Installed (Non-Prevailing Wage)	40% off list	44% off list	50% off list

Contact Information

MHEC Contracting Officer	Sue McCarthy 413-992-2512, suemccarthy@mhec.net
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	MHEC Massachusetts Higher Education Consortium



STATE AND LOCAL GOVERNMENT CONTRACTS





State Contract Information

State of Alabama

Contract Details

Contract Title	State of Alabama	
Contract Number	MA220000002764	
Contract Term	3/1/2022-2/28/2027	
Participants	All State and Local Government Agencies	
Products Offered	All Agati Products	
Customer Discount	Dock Delivery	45% Off List
	Inside Delivery	43% Off List
	Delivered & Installed	37% Off List
Price List Year	2026	
Freight Terms	FOB Destination	

Contact Information

AL Contracting Officer	Brittany Peterson 334-242-4667 brittany.peterson@purchasing.alabama.gov	
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com	
Contract Website	My Resource Library	



State Contract Information

CMAS 4-23-05-1034 (California Multiple Award Schedule)

Contract Details

Contract Title	Furniture
Contract Number	4-23-05-1034
Contract Term	5/16/2023-6/6/2028
Participants	All CA State & Local Government Agencies, California State University (CSU) and University of California (UC) systems, K-12 public schools and community colleges empowered to expend public funds
Products Offered	All Agati Furniture listed on GSA Price List
Price List Year	Current GSA 47QSCA18D000Z Price List
Freight Terms	FOB Origin
Discounting Terms	54.66% off List
Order Limit	\$100,000, "Unless otherwise determined by in individual ordering purchasing authority". Local government agencies are NOT bound by the \$100K limit.
PO Instructions	PO should be made out to Agati
Sales Tax	Sales tax is to be charged according to the tax rate of the customer's location. Government agency must provide evidence of tax-exempt status.

Contact Information

Contracting Officer	Bryan Dugger, 279-946-7931, Bryan.Dugger@dgs.ca.gov
Agati and Manufacturer Representative Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	CMAS



State Contract Information

State of Florida

Contract Details

Contract Title	Furniture
Contract Number	56120000-24-NY-ACS
Contract Term	2/20/2024-12/1/2028
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2025
Freight Terms	FOB Destination for orders greater than \$2500 (net)
Discounting Terms	Dock Delivery—51.66%
Prompt Pay Discount	None
Installation	Negotiated between the reseller and customer

Contact Information

FL Contracting Officer	Lauren Chester, Contract Manager I lauren.chester@dms.fl.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
State of FL Contract Website	Furniture, All Types
State of NY Contract Website	NYS OGS - 20915 23109 Furniture, All Types



State Contract Information

Georgia

Contract Details

Contract Title	Furniture				
Contract Number	99999-001-SPD0000198-0028				
Contract Term	12/1/2023-11/30/2026				
Participants	All State and Local Government Agencies				
Products Offered	C10 Modular: Carrels/Library				
Price List Year	2025				
Freight Terms	FOB Destination				
		\$0K-\$100K	\$100K-\$200K	\$200K-\$500K	\$500K+
Dock Delivery	45.4% off MSRP	48.4% off MSRP	50.35% off MSRP	53.35% off MSRP	
Inside Delivery	42.4% off MSRP	45.4% off MSRP	48.4% off MSRP	51.35% off MSRP	
Delivered & Installed	40.5% off MSRP	43.4% off MSRP	45.4% off MSRP	49.4% off MSRP	

Contact Information

GA Contracting Officer	Lorna Sippo 404-656-5344, lorna.sippo@doas.ga.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Statewide Contracts



State Contract Information

State of Kentucky

Contract Details

Contract Title	State of Kentucky			
Contract Number	MA 758 2200000602			
Contract Term	5/26/2022-1/31/2027			
Products Offered	All Agati Products			
Customer Discount		\$0-\$100K	\$100K-\$200K	\$200K+
	Discount off MSRP	45%	47.5%	50%
Price List Year	2026			
Freight Terms	FOB Destination			
Order Information and Invoicing	Purchase orders can be sent to the reseller. Orders from the customer should be made out to Agati, in care of the assisting dealer.			
	Agati will invoice the government agency			

Contact Information

KY Contracting Officer	Carrie Willard, 502-564-6515 Carrie.willard@ky.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com



State Contract Information

State of Mississippi

Contract Details

Contract Title	Furniture
Contract Number	8200086598
Contract Term	7/1/2026-6/30/2027
Participants	All State & Local Agencies
Products Offered	All Agati Products (except file cabinet)
Price List Year	2026
Freight Terms	FOB Destination (FOB Origin for orders less than \$1,000)
End User Discount	45% off list

Contact Information

State of MS Contracting Officer	Easter Haimur 601-359-2030, Easter.Haimur@dfa.ms.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	DFA :: Furniture - Cafeteria, Dormitory, Library, Lounge, Modular Office, School Furniture, Seating, Wood Desks and Wood Credenzas



State Contract Information

New York

Contract Details

Contract Title	Furniture
Contract Number	PC70155
Contract Term	12/1/2023-12/1/2028
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2025
Freight Terms	FOB Destination for orders greater than \$2500 (net)
Discounting Terms	Dock Delivery—51.66%
Inside Delivery	Additional 12% of Total Invoice (Upstate), additional 20% of Total Invoice (Downstate)
Prompt Pay Discount	None
Installation	Negotiated between the reseller and customer

Contact Information

NY Contracting Officer	Alyssa Nolte 518-473-1863, OGS.sm.PS_CM_FoodFurnitureHardware@ogs.ny.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	NYS OGS - 20915 23109 Furniture, All Types



State Contract Information

North Carolina

Contract Details

Contract Title	Furniture
Contract Number	5610A
Contract Term	7/15/2024-7/14/2027
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2026
Freight Terms	FOB Destination
Discounting Terms	45% off list (Dock Delivery)
Installation	Negotiated between the dealer and end user

Contact Information

NC Contracting Officer	Bahaa Jizi—Contract Administrator 984-236-0218, bahaa.jizi@doa.nc.gov Ian Fox-Castro—Contract Manager 984-236-0249, ian.m.fox-castro@doa.nc.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	NC DOA : Statewide Term Contracts



State Contract Information

Pennsylvania

Contract Details

Contract Title	Furniture
Contract Number	4400016561
Contract Term	5/1/2022-4/30/2027
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2026
Freight Terms	FOB Destination (Order must be more than \$400)
Discount Terms	42% off List (Discount includes Inside Delivery)
Administrative Fee	N/A

Contact Information

PA Contracting Officer	Adrienne Dickerson 717-787-3475, adickerso@pa.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	PA - eMarketplace



State Contract Information

South Carolina

Contract Details

Contract Title	Educational Furniture
Contract Number	4400022740
Contract Term	12/6/2019-12/5/2026
Participants	All State and Local Government Agencies
Products Offered	All Agati Furniture
Price List Year	2026
Freight Terms	FOB Destination
Discounting Terms	50% off List
Installation	"Installation of products requiring custom or complex fitting due to the nature of the product shall be quoted, ordered and billed separately." "Costs may be incurred due to "extreme installation" conditions (stair carry, street unloading, etc). Such costs must be negotiated prior to issuance of order; and must be clearly specified on pricing documents, purchase orders, and invoices."

Contact Information

SC Contracting Officer	Ginger Hardee 803-737-0687, gghardee@mmo.sc.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Contract Detail



LOCAL GOVERNMENT CONTRACTS





State Contract Information

City & County of Denver, Colorado

Contract Details

Contract Title	Furniture
Contract Number	SC-00010634
Contract Term	10/7/2025-12/31/2027 (w/four 1-year optional renewals)
Participants	All Denver Government Agencies, available to all state & local agencies in Colorado with permission from the City/County of Denver
Products Offered	All Agati Furniture
Price List Year	2025
Freight Terms	FOB Destination
Discounting Terms	Dock Delivery—45% off list Inside Delivery—42% off list
Prompt Pay Discount	None
Installation	Negotiated between the reseller and customer
Administrative Fee	N/A

Contact Information

Contracting Officer	Beth Hewes 720-913-8109, Elizabeth.Hewes@denvergov.org
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com



State Contract Information

Charlotte County Public Schools--Florida

Contract Details

Contract Title	Classroom & Office Furniture	
Contract Number	23/24-636GB	
Contract Term	2/9/2024-2/8/2027	
Participants	Charlotte County Public Schools. Purchases may be made under this bid by other "public agencies" within the State of Florida per DOE Regulation #6A1.012(5) and Florida Statute 163.01(3)(b) with the consent and agreement of the successful Seller(s).	
Products Offered	All Agati Products	
Price List Year	2026	
Freight Terms	FOB Destination	
End User Discount	Dock Delivery	45% Off List
	Inside Delivery	43% Off List
	Delivered & Installed	40% Off List

Contact Information

CCPS Representative	Ginny Burr, Buyer PH: 941-575-5400 ext 1412 Ginny.burr@yourcharlotteschools.net	
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com	



State Contract Information

City of Eugene, OR

Contract Details

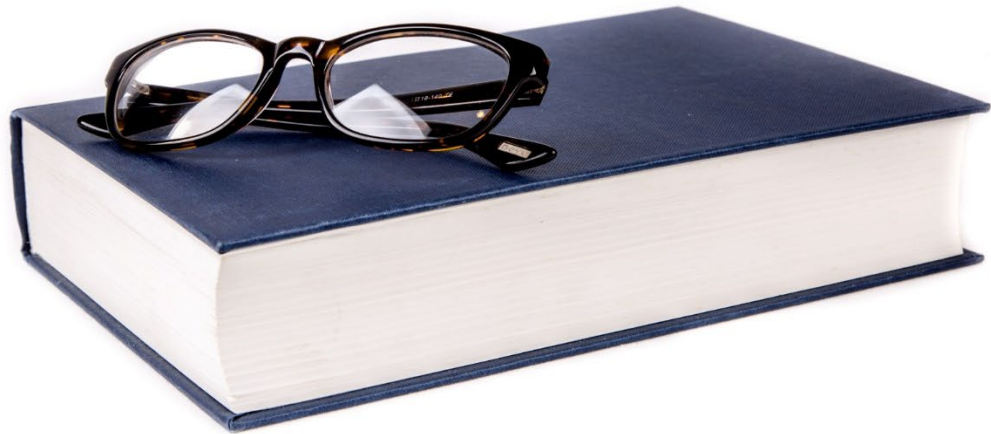
Contract Title	Furniture				
Contract Number	20242053				
Contract Term	8/1/2024-7/31/2029				
Participants	All City Agencies				
Products Offered	All Agati Furniture				
Piggybacking	Can be piggybacked by state and local agencies throughout Oregon				
Price List Year	2026				
Freight Terms	FOB Destination				
Discount Terms		\$0-\$100K	\$100,001-\$149,999	\$150,000-\$199,999	\$200,000-\$249,999
	Inside Delivery	42%	43%	44%	45%
	Del. & Installed	35%	36%	37%	38%
	Additional 1% added for every \$50K (List)				

Contact Information

Eugene, OR Contracting Officer	Noel Dietz, 541-682-6814 ndietz@eugene-or.gov
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com
Contract Website	Purchasing Eugene, OR Website



UNIVERSITY CONTRACTS





State Contract Information

University of Alabama

Contract Details

Contract Title	University of Alabama	
Contract Number	T0544514	
Contract Term	3/1/2022-2/28/2027	
Products Offered	All Agati Products	
Customer Discount	Delivered & Installed	37% Off List
Price List Year	2026	
Freight Terms	FOB Destination	

Contact Information

University of AL Contracting Officer	Mary Ford Williams 205-348-5035 Mswilliams1@ua.edu
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com



State Contract Information

University of Wisconsin

Contract Details

Contract Title	MISCELLANEOUS EDUCATIONAL RELATED FURNITURE	
Contract Number	23-5665	
Contract Term	10/1/2022-9/30/2027 (with all options exercised)	
Products Offered	All Agati Products	
Customer Discount	Dock Delivered	44% Off List
	Delivered & Installed	39% Off List
Price List Year	2025	
Freight Terms	FOB Destination	
Participants	University of Wisconsin System, All WI State and Local Government Agencies	

Contact Information

University of WI Contracting Officer	Sarah Martin sarah.martin@wisc.edu
Agati Personnel	Jason Pacanowski, End User & Dealer Specialist 312-465-4569, jpacanowski@agati.com Nathaniel Hawkins-Contract Administrator 312-632-6201, nhawkins@agati.com

Additional Services on UW Contract

Design Services--\$50/hr for services rendered, if 20 hours has been completed and Agati is NOT awarded the project

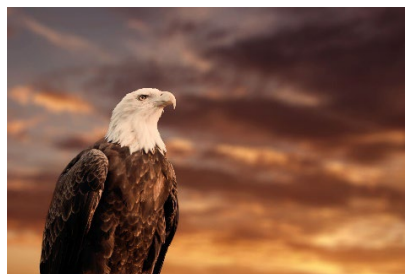
Storage Fees--\$1.25/sq ft per week, additional charge of \$10/100 lbs handling fee with \$100.00 minimum charge

FEDERAL CONTRACTS



Contract Holder

Contract # 47QSCA18D000Z



**General Services Administration Federal Supply Service Authorized Federal
Supply Schedule Price List: MAS Furniture & Furnishings-Office Furniture**

Customer Information

- 1a) **Table of Contents for Awarded Special Item Numbers (SIN) 33721 Office Furniture, 337127 Institutional Furniture**
- 1b) **Lowest Priced Model No. for Awarded Special Item Number (SIN) 33721 Office Furniture**

Occasional Table	Model No. WIL-TBL-OCC-2424-18-RO	\$754.54
Metal Base Table	Model No. TBL-DBSE-2525-29	\$714.87
Ottoman	Model No. PRM-STG-1522-24-C	\$660.52
- 1c) **Lowest Priced Model No. for Awarded Special Item Number (SIN) 337127 Institutional Furniture**

Roland Counsel Table.....	Model No ROL-TBL-CORT-6036-30.....	\$5220.16
Roland Court Podium.....	Model No ROL-PDM-CORT-3224-48.....	\$4418.36
Roland Witness Stand.....	Model No ROL-WTN-CORT-3830-33.....	\$4325.07
- 2) **Minimum Order Limitation**

\$100.00 Net Purchase Price. All orders shall be as for one Destination.
- 3) **Maximum Order**

\$250,000
- 4) **Geographic Coverage**

The 48 Contiguous States and Washington, DC, (CONUS). Shipments for AK, HI, GU, PR, etc., are FOB Factory (refer for participating representatives for consolidation or contact Protocol Government Customer Service for forwarding and/or containerization information). For "International" Use of Domestic Schedules; Activities shall provide forwarding instructions and/or documentation and/or instructions.
- 5) **Point(s) of Production**

Hazel Crest, Cook County, Illinois
Chicago, Cook County, Illinois
Falconer, Chautauqua County, New York



- 6) **Discount Statement**
Prices shown are LIST. GSA NET is 54.66% off LIST
- 7) **Quantity Discounts Statement**
None
- 8) **Prompt Payment Terms**
None. Payment terms are NET 30 days, from date of invoice
- 9) **Government Credit Cards**
 - a. Government Credit Cards accepted, above or below micro-purchase levels. Written confirmation and authorized signatures are required. Activities may verbally provide card information, but product(s) shall be confirmed in writing. Use of the Credit Cards shall be at time of order placement, with cards charged at time of shipment or performance.
 - b. There is no discount For Credit Card Use
- 10) **Foreign Items**
None
- 11a) **Time of Delivery**
90 days After Receipt of Order (ARO) or sooner. Orders conforming to routine commercial criteria may be accorded shorter lead-times. Orders which require delivery dates in excess of 90 days shall specify a "do not ship prior to." instruction
- 11b) **Expedited Delivery Program**
None. However, all items may be considered for expedited delivery. Shipments of less than 30 days may be subject to additional negotiated consideration between the ordering activity and AGATI, Inc.
- 11c) **Overnight and Two Day Delivery**
Certain models and/or parts may be available for overnight or 2-day shipment. Normal orders, which have not yet been loaded, may be modified for air shipment. This practice is not encouraged but is available subject to all transportation charges being borne and paid by the government
- 11d) **Urgent Requirements**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249



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- 12) **F.O.B.**
All orders FOB origin.
- 13) **Ordering Address**
Send completed purchase orders to: AGATI, Inc. 451 N. Claremont Avenue, Chicago, IL 60612
- 14) **Payment Address**
AGATI, Inc. 451 N. Claremont Avenue, Chicago, IL 60612
- 15) **Warranty**
AGATI products are warranted against all defects in materials and workmanship for a period of ten years from date of delivery. This includes the following: veneer lifting or peeling, glue joint failure, and wood joints pulling apart. AGATI hand crafts and finishes its products using the finest hardwoods and traditional hand finishing techniques. AGATI uses finishing techniques that are intended to highlight the inherent beauty of the wood used in its products. Depending upon the figure of the wood used, certain areas may take the stain differently than others. This is considered a sign of high quality, unretouched finish. Finishes mellow with age. Since wood is a natural material, some expansion and contraction is to be expected. The foregoing is not to be considered a defect in the materials or manufacturing process used and is not covered under warranty. The catalyzed finishes used by AGATI are very durable and will not cloud or ring from water stains and are resistant to solvents such as alcohol.
The AGATI warranty covers the lifting of any plastic laminate from the substrate but can not underwrite the laminate manufacturer's guarantee against scratching and chipping.
During the warranty period, AGATI will, at its discretion, repair or replace defective merchandise free of charge. This warranty does not extend to COM, COL or any non-standard materials selected by and used at the request of the customer. This warranty does not extend to damage resulting from shipping, accident, alteration, misuse, tampering, negligence, abuse or ordinary wear and tear. This warranty is given expressly and in lieu of all other warranties, express or implied, or merchantability and fitness for particular purpose and constitutes the only warranty made by AGATI. No merchandise may be returned to AGATI without AGATI's written approval.
- 16) **Export Packing Charges**
Available upon request.
- 17) **Credit Card Terms**
None. Refer to 9a and 9b.
- 18) **Rental Maintenance and Repair**
Not applicable.
- 19) **Installation**
Available, negotiated with contractor on a project-by-project basis by the ordering activity involved.

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- 20) **Repair Parts**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
 - 21) **Service and Distribution**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
 - 22) **Participating Representatives**
Please contact AGATI Government Customer Service, T (312) 829-1977, F (312) 829-8249
 - 23) **Preventative Maintenance**
Not applicable.
 - 24a) **Environmental Attributes**
Published Environmental Statement(s) available upon request.
 - 24b) **Electronic and Information Technology (EIT)**
Not applicable.
 - 25) **Data Universal Number System (DUNS)**
DUNS 18 7073432
 - 26) **Central Contractor Registration (CCR)**
TIN 36-3529331
 - 27) **CAGE Code**
1UJE6
 - 28) **SAM Unique Identity ID**
DGYTKLX9WLX9



451 N. Claremont Ave.
Chicago IL. 60612
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Fax. 312.829.8249

www.agati.com